

PROMOTIONAL OFFERINGS

A. General

The Telephone Company may offer special promotions of new or existing services or products for limited periods as approved by the Public Utility Commission. These promotions are a temporary waiver of certain recurring and/or non-recurring charges as stated in a completely non-discriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

1. Effective October 12, 2004 and extending no later than December 31, 2004, this program offers Small Business customers who subscribe to FrontierWorks Small Business Solutions ("FrontierWorks"), for two or three years a waiver of the non-recurring charges. In addition, if the customer orders the FrontierWorks Select5, Optional Services, with FrontierWorks, they will receive the FrontierWorks Select5 free for six months.
2. Effective March 16, 2006 and extending no later than May 15, 2006, this filing is to offer a special promotion to residential customers. The promotion waives the non-recurring installation charges for an existing residential customer who moves to a new location within the company's service territory. The customer must commit to a six-month term in order to receive the waiver of the installation charges. A termination charge of an amount equal to the installation charge will be applied if the customer cancels within the six-month period. The name on the account must remain unchanged and the new account must be set up within a week of the cancelled account. A customer can take advantage of this offering once. The original account must be in good standing to take advantage of the waiving of charges.
3. Effective October 17, 2006 and extending no later than December 16, 2006, this filing is to offer Frontier Choices Tier Bundles. Eligible customers that accept this offer and order a Frontier Choices Tier Bundle will receive waivers of all installation charges and local service charges for the first month of service. Eligible customers are residential customers that subscribe to the Tier Bundle under the one-year term rate plan and that have not had Frontier service within 90 days of their order date for this service under this offer. If the customer terminates the Tier Bundle before the end of the 12-month period, in lieu of termination fees that otherwise apply under the one-year term rate plan, a termination fee of \$100 applies. If customers are not satisfied with the Tier Bundle, they may cancel the service within the first 30 days of the service with no termination fee. This offer applies only one time per customer. This offer may not be combined with any additional promotional offers.

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PROMOTIONAL OFFERINGS

A. General (Cont'd)

The Telephone Company may offer special promotions of new or existing services or products for limited periods as approved by the Public Utility Commission. These promotions are a temporary waiver of certain recurring and/or non-recurring charges as stated in a completely non-discriminatory basis with each subscriber in the classification of service and area for which the promotion is offered having an equal opportunity for participation.

4. This filing introduces the Digital Phone Enhanced Feature Package. Digital Phone Enhanced Feature Package is a multi-feature package available to customers subscribing to the Company's Digital Phone Bundle. Eligible customers accepting this offer will receive a waiver of all initial nonrecurring charges associated with the service subscription. The waiver is effective August 3, 2007 and extends to 120 days of this filing.
5. Effective December 3, 2007 and extending no later than April 4, 2008, this filing is to offer Digital Phone Enhanced Feature Package. Digital Phone Enhanced Feature Package is a multi-feature package available to customers subscribing to the Company's Digital Phone Bundle. Eligible customers accepting this offer will receive a waiver of all initial nonrecurring charges associated with the service subscription.
6. Effective April 1, 2008 and extending no later than May 30, 2008, this filing is to offer Frontier Digital Phone Essentials promotion. New residential customers who order Frontier Digital Phone Essentials between April 1, 2008, and May 30, 2008, will receive a waiver of the applicable nonrecurring installation/activation charges.
7. New business customers who order Frontier Business Essentials between November 10, 2008, and January 13, 2009, will receive a waiver of the applicable nonrecurring installation/activation charges.
8. New business customers who order Frontier Business Metro between February 28, 2009 and April 28, 2009, will receive a waiver of nonrecurring charges.

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