

**FRONTIER NORTH INC AND FRONTIER MIDSTATES INC.**  
M.P.S.C. No 14R

**PROMOTIONS**

Applying to the Exchanges of this Company,  
in Michigan.

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Issued: August 17, 2010

Effective: August 18, 2010

By: Kenneth Mason, Vice President

Rochester, New York

ADDITIONAL SERVICE

CHECK LIST

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Issued: June 30, 2016

Effective: July 1, 2016

By: Jack Phillips, Director - Government and External Affairs  
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GENERAL

**A. APPLICATION**

1. This tariff applies to Promotions of Frontier North Inc and Frontier Midstates Inc. hereinafter referred to as the Telephone Company, in exchanges in Michigan. The Telephone Company may from time to time engage in special promotional service offerings of limited duration designed to attract new subscribers, increase subscriber awareness of a particular tariff offering, or for competitive purposes.

**B. EXPLANATION OF SYMBOLS**

- (C) Signifies a Changed regulation.
- (D) Signifies a Discontinued tariff or regulation.
- (I) Signifies an Increase.
- (N) Signifies a New rate or rule.
- (R) Signifies a Reduction.
- (T) Signifies a change in Text but no change in Regulations or rate. (N)

**C. CONCURRING CARRIERS**

1. Frontier Midstates assents to, adopts and concurs to the promotions as they are set forth in this tariff.

PROMOTIONS

1. PZ1 2010 ADD A LINE OFFERS

The Company will offer the following promotion starting January 17, 2010 and ending no later than July 15, 2010.

New and existing customers who subscribe to either a Dial Tone 3-year term, a Flexible Telephone System 2-year term, a CentraPAK or Unlimited Dial Tone Line Package 36-month term plan and subscribe to one (1) or more additional lines with unlimited calling and add the following features to that line: Call Waiting, 3-Way Calling, Call Forwarding, Caller ID, and Voice Messaging, and grow the customer's service lines to three (3) or more lines will be eligible for a promotional bill credit of \$20.00 per month for twelve (12) consecutive months. (T)

New and existing customers who subscribe to either a Dial Tone 3-year term, a Flexible Telephone System 2-year term, a CentraPAK or Unlimited Dial Tone Line Package 36-month term plan and subscribe to one (1) or more additional lines without unlimited calling and add the following features to that line: Call Waiting, 3-Way Calling, Call Forwarding, Caller ID, and Voice Messaging, and grow the customer's service lines to three (3) or more lines will be eligible for a promotional bill credit of \$5.00 per month for twelve (12) consecutive months. (T)

The credit may be applied to a maximum total of eight (8) additional lines without unlimited calling and eight (8) additional lines with unlimited calling as long as the total number of lines with unlimited calling does not exceed ten (10) and there is a minimum of (3) lines on the customer's account.

The Customer must subscribe to a 36 month term for DTL, a 24 month Flexible Telephone System, or a 36 month term plan for the primary line of the Unlimited DTL Package or a CentraPAK. If the Customer does not maintain the minimum line requirement of three (3), the applied credit will be reduced accordingly. (T)

These promotional offerings will be made under the terms and conditions of the Tariff and will not extend beyond July 15, 2010. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion. (T)

PROMOTIONS

**2. PZ2 ACQ LEAD OFFER 2010**

The Company will offer the following promotion starting April 18, 2010 and ending no later than August 21, 2010.

- A. Business customers who proactively call Frontier to disconnect their dial tone service, and subsequently agree not to disconnect and either currently subscribe to or are willing to subscribe to one of the combinations of services following, will receive a promotional bill credit of \$5.00 on their Frontier bill for each of twelve (12) consecutive months:
1. An Unlimited Dial Tone Line (DTL) Basic Package 3-year term plan or a CentraPAK and Frontier nonregulated services determined by Frontier, or (T)
  2. A Single Line Business PAK 3-year term plan and Frontier nonregulated services determined by Frontier,

**AND**

New or existing business customers who, as a direct result of Frontier outbound telemarketing, direct mail campaigns or other targeted marketing activities, agree to subscribe to one of the combinations of services specified below:

1. An Unlimited Dial Tone Line (DTL) Basic Package 3-year term plan or a CentraPAK and Frontier nonregulated services determined by Frontier, or (T)
  2. A Single Line Business Pack 3-year term plan and Frontier nonregulated services determined by Frontier.
- B. New or existing business customers who subscribe to new HSI 7M or higher service who, as a direct result of Frontier's outbound telemarketing, direct mail campaigns or other targeted marketing activities, agree to subscribe to and meet the criteria of the combinations of service following, will receive a promotional bill credit of \$16.00 on their Frontier bill for each of twelve (12) consecutive months:
1. An Unlimited Dial Tone Line (DTL) Basic Package 3-year term plan or CentraPAK and Frontier nonregulated services determined by Frontier. (T)
  2. A Single Line Business Pack 3-year term plan and Frontier nonregulated services determined by Frontier.

**3. BUSINESS RETAIN/SAVE OFFER**

The Company will offer the following promotion starting May 15, 2010 and ending no later than October 28, 2010.

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis. This promotional offer is subject to the termination liability agreement pursuant to the Product Guide.

Eligible customers are existing business customers who:

- seek to disconnect Frontier local exchange service, Customized Multi-line Telephone Service, Flexible Telephone Service or Unlimited Toll Usage for Business service; and (T)  
(Continued) (T)

PROMOTIONS

3. BUSINESS RETAIN/SAVE OFFER (Continued)

- agree to retain their service(s) with Frontier; and
- maintain the minimum spend level (MSL).

**AND SUBSCRIBE TO:**

- a minimum one year term agreement for a Frontier exchange line or Customized Multi-line Telephone Service, or a two year term agreement for Flexible Telephone Service; and (T)
- a minimum one-year term agreement for Frontier Unlimited Toll Usage for Business and Frontier Long Distance or Frontier broadband services. (T)

A term agreement is required on all lines that the customer sought to disconnect:

**Promotion A** offers a \$10 credit per account for ten (10) months (up to \$100.00) to customers who seek to disconnect at least one (1) line and spend no less than \$45.00 per month total billed revenue services.

**Promotion B** offers a \$15 credit per account for ten (10) months (up to \$150.00) to customers who seek to disconnect at least one (1) line and spend no less than \$70.00 per month total billed revenue services.

**Promotion C** offers a \$15 credit per account for twelve (12) months (up to \$180.00) to customers who seek to disconnect two (2) to four (4) lines and spend no less than \$70.00 per month total billed revenue services

**Promotion D** offers a \$20 credit per account for twelve (12) (up to \$240.00) to customers who seek to disconnect two (2) to four (4) lines and spend no less than \$90.00 per month total billed revenue services.

**Promotion E** offers a \$30 credit per account for twelve (12) months (up to \$360.00) to customers who seek to disconnect at least five (5) lines and spend no less than \$160.00 per month total billed revenue services.

**Promotion F** offers a \$50 credit per account for six (6) (up to \$300.00) to customers who seek to disconnect two (2) to four (4) lines and spend no less than \$310.00 per month total billed revenue services.

**Promotion G** offers a \$70 credit per account for nine (9) (up to \$630.00) to customers who seek to disconnect two (2) to four (4) lines and spend no less than \$610.00 per month total billed revenue services.

**Promotion H** offers a \$70 credit per account for nine (9) months (up to \$630.00) to customers who seek to disconnect at least five (5) lines and spend no less than \$310.00 per month total billed revenue services.

**Promotion I** offers a \$100 credit per account for nine (9) months (up to \$900.00) to customers who seek to disconnect at least five (5) lines and spend no less than \$610.00 per month total billed revenue services.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Frontier or any Frontier affiliate.

Eligible customers are limited to a maximum of one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer and may not be combined with any other promotional offer except as authorized by Frontier.

PROMOTIONS

4. 3Q ISDN-PRI Promotional Offer 2010

The Company will offer the following promotion starting June 21, 2010 and ending no later than September 20, 2010.

Qualifying business customers who sign a two year or three year term commitment for new, upgraded, or renewed (for contracts expiring within 6 months) ISDN PRI Access System Flat Rate Voice with DS1 Facility Service – Term and Volume will receive a credit off the monthly recurring rate for the duration of the contract term. Former Alltel customers are eligible to receive a monthly credit amounting to \$143.35, and Former GTE customers are eligible to receive a monthly credit amounting to \$146.05.

This promotional offering is made under the terms and conditions of the Tariff, will not extend beyond September 20, 2010, and cannot be combined with any other discount or promotion except as authorized by Frontier North and Frontier Midstates, Inc. All applicable PRI nonrecurring charges are waived for services ordered under this promo. (T)

If the customer discontinues service as listed above and/or leaves Frontier prior to the defined term period, the customer will be subject to the termination liability associated with each individual term plan. In addition, all eligible monthly credits will cease upon the effective termination date.

The rates, terms and conditions set forth in the Tariff for the services in this promotional offer apply except to the extent provided in this promotion.

5. Business Winback/Winover Fallback Promotion

The Company will offer the following promotion starting June 21, 2010 and ending no later than August 21, 2010.

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis. This promotional offer is subject to the termination liability agreement pursuant to the tariff.

Eligible customers are business customers who, during the promotional period, change their local service carrier to Frontier:

**Promotion A** offers \$5 credit per account for six months (up to \$30.00) to customers who:

- subscribe to at least one (1) line with a minimum one-year term agreement for a Frontier exchange line or and subscribe to a minimum one-year term agreement for Frontier Unlimited Toll Usage for Business or Frontier Long Distance.

**Promotion B** offers \$10 credit per account for twelve months (up to \$120.00) to customers who:

- subscribe to two to four lines with a minimum one-year term agreement for either Frontier exchange lines or Customized Multi-line Telephone Service, or a three-year term agreement for Flexible Telephone Service, with at least one (1) line also subscribed to a minimum one-year term agreement for Frontier Unlimited Toll Usage for Business or Frontier Long Distance; or (T)

**Promotion C** offers \$20 credit per account for twelve months (up to \$240.00) to customers who:

- subscribe to five or more lines with a minimum one-year term agreement for either Frontier exchange lines or Customized Multi-line Telephone Service, or a three-year term agreement for Flexible Telephone Service, with at least two (2) lines also subscribed to a minimum one-year term agreement for Frontier Unlimited Toll Usage for Business or Frontier Long Distance; or (T)

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PROMOTIONS

5. Business Winback/Winover Fallback Promotion (Continued)

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Frontier or any Frontier affiliate.

Eligible customers are limited to a maximum of one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer and may not be combined with any other promotional offer except as authorized by Frontier.

6. Business Acquisition Offer

The Company will offer the following promotion starting August 27, 2010 and ending no later than March 31, 2011.

Qualifying business customers will receive a promotional bill credit of \$16.00 for High Speed Internet 7M or higher on their Frontier bill for each of twelve (12) consecutive months if they meet the following criteria:

New or existing qualifying business customers who as a direct result of Frontier outbound telemarketing, direct mail campaigns or other targeted marketing activities agree to subscribe to one of the combinations of services specified below:

- an Unlimited Dial Tone Line (DTL) Basic Package 3-year term plan or a CentraPAK 3-year term plan and Frontier (T) nonregulated services determined by Frontier; or
- a Single Line Business Pack 3-year term plan and Frontier nonregulated services determined by Frontier.

If the customer discontinues any of the services as listed above and/or leaves Frontier prior to the defined term periods, the customer will be subject to the termination liability associated with each individual term plan. In addition, all eligible monthly credits will cease upon the effective termination date(s).

These promotional offerings will be made under the terms and conditions of the Tariff. The tariffed rates, terms and conditions for the services in these promotional offers apply except to the extent provided in this promotion. These promotional offerings cannot be combined with any other discount or promotion except as authorized by Frontier.

7. Business Winback/Winover Fallback Promotion

The Company will offer the following promotion starting August 27, 2010 and ending no later than March 31, 2011.

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis. This promotional offer is subject to the termination liability agreement pursuant to the tariff.

Eligible customers are business customers who, during the promotional period, change their local service carrier to Frontier:

**Promotion A** offers \$5 credit per account for six months (up to \$30.00) to customers who:

- subscribe to at least one (1) line with a minimum one-year term agreement for a Frontier exchange line or and subscribe to a minimum one-year term agreement for Frontier Unlimited Toll Usage for Business or Frontier Long Distance.

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PROMOTIONS

7. Business Winback/Winover Fallback Promotion (Continued)

**Promotion B** offers \$10 credit per account for twelve months (up to \$120.00) to customers who:

- subscribe to two to four lines with a minimum one-year term agreement for either Frontier exchange lines or Customized Multi-line Telephone Service, or a three-year term agreement for Flexible Telephone System, with at least one (1) line also subscribed to a minimum one-year term agreement for Frontier Unlimited Toll Usage for Business or Frontier Long Distance; or (T)

**Promotion C** offers \$20 credit per account for twelve months (up to \$240.00) to customers who:

- subscribe to five or more lines with a minimum one-year term agreement for either Frontier exchange lines or Customized Multi-line Telephone Service, or a three-year term agreement for Flexible Telephone System, with at least two (2) lines also subscribed to a minimum one-year term agreement for Frontier Unlimited Toll Usage for Business or Frontier Long Distance; (T)

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Frontier or any Frontier affiliate.

Eligible customers are limited to a maximum of one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer and may not be combined with any other promotional offer except as authorized by Frontier.

PROMOTIONS

8. Business Retain/Save Offer

The Company will offer the following promotion starting November 21, 2010 and ending no later than March 31, 2011.

Customers who meet the criteria detailed in the following promotional offers will receive monthly bill credits which will be applied to the total monthly bill, on a per account basis. (T)

Eligible customers are existing business customers who:

- seek to disconnect Frontier exchange service, Customized Multi-line Telephone Service, Custom Line Telephone Service, Unlimited Local Usage for Business or Unlimited Local and Toll Usage for Business; and (T)
- agree to retain their service(s) with Frontier; and
- maintain the monthly minimum spend level (MSL)

A term agreement is required on all lines that the customer sought to disconnect:

- a minimum one-year term agreement for either a Frontier exchange line or Customized Multi-line Telephone Service or a minimum two-year term agreement for Custom Line Telephone Service; and (T)
- a minimum one-year term agreement for either Frontier Unlimited Local Usage for Business, Frontier Unlimited Local and Toll Usage for Business, Frontier Long Distance, or Frontier broadband services. (T)

**Promotion A** offers a \$10 credit per account for ten (10) months (up to \$100.00) to customers who seek to disconnect at least one (1) line and spend no less than \$35.00 per month total billed revenue services.

**Promotion B** offers a \$15 credit per account for ten (10) months (up to \$150.00) to customers who seek to disconnect at least one (1) line and spend no less than \$60.00 per month total billed revenue services.

**Promotion C** offers a \$15 credit per account for twelve (12) months (up to \$180.00) to customers who seek to disconnect two (2) to four (4) lines and spend no less than \$60.00 per month total billed revenue services.

**Promotion D** offers a \$20 credit per account for twelve (12) (up to \$240.00) to customers who seek to disconnect two (2) to four (4) lines and spend no less than \$80.00 per month total billed revenue services.

**Promotion E** offers a \$30 credit per account for twelve (12) months (up to \$360.00) to customers who seek to disconnect at least five (5) lines and spend no less than \$140.00 per month total billed revenue services.

PROMOTIONS

8. Business Retain/Save Offer

**Promotion F** offers a \$50 credit per account for six (6) (up to \$300.00) to customers who seek to disconnect two (2) to four (4) lines and spend no less than \$275.00 per month total billed revenue services.

**Promotion G** offers a \$70 credit per account for nine (9) (up to \$630.00) to customers who seek to disconnect two (2) to four (4) lines and spend no less than \$550.00 per month total billed revenue services.

**Promotion H** offers a \$70 credit per account for nine (9) months (up to \$630.00) to customers who seek to disconnect at least five (5) lines and spend no less than \$375.00 per month total billed revenue services.

**Promotion I** offers a \$100 credit per account for nine (9) months (up to \$900.00) to customers who seek to disconnect at least five (5) lines and spend no less than \$550.00 per month total billed revenue services.

These promotional offers are subject to the termination liability agreement pursuant to this tariff.

These promotional offers are not redeemable for cash and may not be used to satisfy delinquent balances owed to Frontier or any Frontier affiliate.

Eligible customers are limited to one (1) direct bill credit offer per rolling twelve (12) months.

These offers are limited to one promotional benefit per customer, and may not be combined with any other promotional offer except as authorized by Frontier.

9. Simply Unlimited Multiline Promotion

Beginning May 6, 2013 and extending until July 30, 2013, new Business broadband customers who purchase the Simply Unlimited Bundle; are eligible for the Multiline Promotion which provides the second and third Simply Unlimited Bundle for \$23.99/line/month. This rate will apply for the duration of the one, two or three-year contracted term and the second and third lines must be maintained for the contract period. If the lines are disconnected, a termination liability may apply pursuant to the tariff. All other Terms and Conditions of the 2nd and 3rd line remain in effect.

10. Simply Unlimited Multiline Bundle – All Line Promotion

Beginning July 7, 2013 and extending until October 4, 2013, new Business broadband customers who purchase the Simply Unlimited Bundle; are eligible to receive the first line at \$28.99 per month and any additional lines for \$23.99 per month up to the 12 line max. This rate will apply for the duration of the one, two or three-year contracted term. All other Terms and Conditions of the bundle remain in effect.

11. Simply Unlimited Multiline Bundle – All Line Promotion

Beginning October 7, 2013 and extending until December 31, 2013, new Business broadband customers who purchase the Simply Unlimited Bundle; are eligible to receive the first line at \$28.99 per month and any additional lines for \$23.99 per month up to the 12 line max. This rate will apply for the duration of the one, two or three-year contracted term. All other Terms and Conditions of the bundle remain in effect.

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By: Kenneth Mason, Vice President  
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Rochester, New York

PROMOTIONS

12. **Simply Unlimited Multiline Bundle – All Line Promotion**

Beginning January 1, 2014 and extending until March 28, 2014, new Business broadband customers who purchase the Simply Unlimited Bundle; are eligible to receive the first line at \$28.99 per month and any additional lines for \$23.99 per month up to the 12 line max. This rate will apply for the duration of the one, two or three-year contracted term. All other Terms and Conditions of the bundle remain in effect.

13. **Simply Unlimited Multiline Bundle – All Line Promotion Without Broadband**

Beginning January 19, 2014 and extending until April 15, 2014, new Business customers who purchase the Simply Unlimited Bundle; are eligible to receive the first line at \$28.99 per month and any additional lines for \$23.99 per month up to the 12 line max. This rate will apply for the duration of the one, two or three-year contracted term. All other Terms and Conditions of the bundle remain in effect.

14. **Simply Unlimited Multiline Bundle – All Line Promotion Without Broadband**

Beginning April 17, 2014 and extending until June 30, 2014, new Business customers who purchase the Simply Unlimited Bundle; are eligible to receive the first line at \$28.99 per month and any additional lines for \$23.99 per month up to the 12 line max. This rate will apply for the duration of the one, two or three-year contracted term. All other Terms and Conditions of the bundle remain in effect.

15. **Frontier Simply Unlimited Promotion**

Beginning August 15, 2014 thru December 31, 2014 new and existing Business customers who subscribe to Frontier Simply Unlimited and commit to a one, two or three year term will receive the first line at \$29.99 and lines 2-12 at \$24.99. Customer must subscribe to the Frontier Simply Unlimited Long Distance plan through Frontier Communications of America as well as Broadband. This promotion offer is subject to the applicable termination liability for the individual products in the appropriate tariff/product guide.

16. **Frontier Simply Unlimited Promotion**

Beginning January 1, 2015 thru March 31, 2015 new and existing Business customers who subscribe to Frontier Simply Unlimited and commit to a one, two or three year term will receive the first line at \$29.99 and lines 2-12 at \$24.99. Customer must subscribe to the Frontier Simply Unlimited Long Distance plan through Frontier Communications of America as well as Broadband. This promotion offer is subject to the applicable termination liability for the individual products in the appropriate tariff/product guide.

17. **Frontier Simply Unlimited Promotion**

Beginning April 1, 2015 thru June 29, 2015 new and existing Business customers who subscribe to Frontier Simply Unlimited and commit to a one, two or three year term will receive the first line at \$29.99 and lines 2-12 at \$24.99. Customer must subscribe to the Frontier Simply Unlimited Long Distance plan through Frontier Communications of America as well as Broadband. This promotion offer is subject to the applicable termination liability for the individual products in the appropriate tariff/product guide.

18. **Frontier Simply Unlimited Promotion**

Beginning July 1, 2015 thru December 31, 2015 new and existing Business customers who subscribe to Frontier Simply Unlimited and commit to a one, two or three year term will receive the first line at \$29.99 and lines 2-12 at \$24.99. Customer must subscribe to the Frontier Simply Unlimited Long Distance plan through Frontier Communications of America as well as Broadband. This promotion offer is subject to the applicable termination liability for the individual products in the appropriate tariff/product guide.

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By: Jack Phillips, Director - Government and External Affairs  
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PROMOTIONS

**19. OneVoice Nationwide Promotion**

Beginning November 1, 2015 and extending until March 31, 2016, new or upgraded Business broadband customers who purchase the OneVoice Nationwide at a price point of \$39.99 will be guaranteed the price for the OneVoice Nationwide and the broadband for the life of the account. Customer will sign for a one or two year term. Termination fees as described in the tariff will apply if the customer cancels before the end of the term. Two year term customers will have the broadband installation fees waived. Changes to the product services after 3/31/16 including broadband speed upgrades/downgrades will disqualify the Price for Life guarantee. All other Terms and Conditions of the services remain in effect.

**20. OneVoice Nationwide Promotion**

Beginning April 1, 2016 and extending until June 30, 2016, new or upgraded Business broadband customers who purchase the OneVoice Nationwide at a price point of \$39.99 will be guaranteed the price for the OneVoice Nationwide and the broadband for the life of the account. Customer will sign for a one or two year term. Termination fees as described in the tariff will apply if the customer cancels before the end of the term. Two year term customers will have the broadband installation fees waived. Changes to the product services after 6/30/16 including broadband speed upgrades/downgrades will disqualify the Price for Life guarantee. All other Terms and Conditions of the services remain in effect.

**21. OneVoice Nationwide Promotion**

Beginning July 1, 2016 and extending until August 31, 2016, new or upgraded Business broadband customers who purchase the OneVoice Nationwide at a price point of \$39.99 will be guaranteed the price for the OneVoice Nationwide and the broadband for the life of the account. Customer will sign for a one or two year term. Termination fees as described in the tariff will apply if the customer cancels before the end of the term. Two year term customers will have the broadband installation fees waived. Changes to the product services after 7/31/16 including broadband speed upgrades/downgrades will disqualify the Price for Life guarantee. All other Terms and Conditions of the services remain in effect.

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